

ESHIKA AGARWAL

Investment Analyst | Fundraising | Financial Modelling | AI-Enabled Finance
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PROFESSIONAL SUMMARY

Investment Analyst with experience supporting ₹95 Cr+ fundraising transactions across sectors. Skilled in financial modelling, valuation, due diligence and investor communication. Passionate about building AI-enabled investment workflows that accelerate research, company screening and fundraising while maintaining rigorous, independent financial analysis. CFA Level I Candidate (Aug 2026).

KEY IMPACT

₹95 Cr+ Raised | 35+ Companies Evaluated | 20+ Pitch Decks | 5+ Financial Models | 5 Investment Mandates

EXPERIENCE

Equity 360 | Investment Analyst

Noida, Uttar Pradesh | Jun 2025 - Present

- Closed fundraising mandates totaling ₹95 Cr, managing end-to-end execution from investor outreach to final closure alongside the senior team.
- Built 20+ investor-ready pitch decks, information memoranda and teasers tailored to VCs, family offices and strategic investors.
- Developed 5+ financial models and scenario analyses, including 3-statement projections, revenue build-ups, cost structures and cash-flow analysis.
- Managed due diligence, data rooms, investor Q&A and founder coordination throughout live transactions.
- Evaluated 35+ startups on business model, unit economics, gross margins and burn, and supported a ₹300 Cr sell-side advisory mandate.
- Used Claude, ChatGPT and AI workflows for market research, investor mapping and company screening while independently validating all outputs.

GNM Enterprises | Research Analyst

Delhi | Sep 2024 - May 2025

- Supported statutory audits through detailed financial-statement review and ledger scrutiny alongside engagement partners.

SELECTED TRANSACTIONS

- AI Technology Company — ₹70 Cr capital raise.
- Probiotic Manufacturing Company — ₹25 Cr fundraise.
- Recycling Company — ₹300 Cr sell-side advisory.

PROJECTS - AI FOR FINANCE

AI-Powered Investment Research Workflow

Designed an AI-assisted workflow using Claude, MCP integrations and ChatGPT to streamline startup screening, industry research, investor mapping and investment-memo drafting. Combined AI outputs with independent financial analysis to improve efficiency while preserving analytical quality, applying Python automation where useful for finance workflows.

SKILLS

Core: Financial Modelling, Valuation, Due Diligence, Fundraising, Investment Research, Financial Statement Analysis

AI & Tools: Claude, ChatGPT, MCP Workflows, Prompt Engineering, Excel, PowerPoint, Python, Power BI

EDUCATION & CERTIFICATIONS

B.Com | Delhi University

Jun 2022

CFA Program | CFA Institute — Level I Candidate

Aug 2026

CA Foundation | Institute of Chartered Accountants of India

May 2020

Udemy: Microsoft PowerPoint; Mergers & Acquisitions; Financial Modeling

LinkedIn Learning: Microsoft Excel for Accounting; Financial Accounting; Leveraging Gen-AI in Finance